



MARINE GROUP BOAT WORKS  
SAN DIEGO BAY / LOS CABOS

## For Immediate Release

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### MARINE GROUP BOAT WORKS BUILDS SECOND STATE-OF-THE-ART FACILITY IN LOS CABOS

**(San Jose del Cabo, Mexico, July 21, 2009):** Marine Group Boat Works, a boat and superyacht refit and repair facility located along the San Diego Bay, broke ground for the construction of its



newest boatyard, Marine Group Boat Works de Los Cabos located in Puerto Los Cabos Marina in San Jose. The boatyard in Los Cabos will be an extension of Marine Group's commitment to providing high-quality, full-service boat repair with the added element of a modernized drystack storage system.

“Since we renovated our facility back in 2007, it was becoming harder and harder to manage the number of incoming customers at the San Diego location,” said Todd Roberts, vice president of Marine Group Boat Works. “When we decided to expand, we looked at where the majority of our customer base was coming from, the types of inquiries we were getting, and the answers pointed us to Mexico.”

The new Cabo facility covers over 200,000 square feet of land and water. It will encompass the same amenities and state-of-the-art tools and technology that have been successful for the San Diego boatyard. This includes:

- 150-ton travelift, customized with the capacity to haul boats up to 125 feet with an amazing beam capacity of 28 feet — specially designed to reduce hull stress on vessels during the lifting process. This technology is a feat other boatyards in the area simply are not capable of.
- On-site workshops
- Office space

Also highly anticipated and in great demand is a world-class drystack storage system. This drystack storage system can accommodate 100 boats stacked three levels high, allowing owners of boats up to 33 feet in length to lower maintenance and insurance costs by storing them in enclosed shelving systems. Within 15 minutes, a giant forklift can pull a boat, launch it, and have it waiting for its owner, eliminating common inconveniences boat owners face.



With the drystack storage system available early 2010, Marine Group Boat Works de Los Cabos will offer a one-of-a-kind concierge service that consists of three packages ranging from a basic haul, storage and launch package to a premium package that includes complete maintenance, provisioning, fueling and more.

The unique capabilities of the new boatyard make it stand out as being one of the most innovative in Mexico. With drystack storage reservations already filling up, the demand offers a glimpse at the draw Marine Group Boat Works de Los Cabos will have on San Jose del Cabo and the surrounding area economy.

For drystack storage reservations or for more information about Marine Group Boat Works de Los Cabos, contact Michelle Kieley at 619-600-5539 or [michelle@marinegroupbw.com](mailto:michelle@marinegroupbw.com).

### **About Marine Group Boat Works**

*Marine Group Boat Works is a full-service boat and superyacht repair facility with locations along the San Diego Bay and Los Cabos (scheduled to open 2010). The facility's services include repair, retrofit, conversion and custom painting for boats, superyachts and government and commercial vessels up to 220 feet long. Marine Group Boat Works has been featured on The History Channel's "Modern Marvels" for having the largest Travelift in the nation at a 665-ton lift capacity. In 2008, the boatyard was awarded Fastest Growing Company by bizSanDiego Magazine and San Diego Business Journal for its 88% increase in revenues. Marine Group Boat Works has serviced superyachts including MR. TERRIBLE, RONIN, TAMSEN, MORNING GLORY, BOSSY BOOTS, ORION and BANDIDO; sportfishers including TALISMAN and CIELO MARE; commercial vessels for companies including Foss Maritime, Evans Hotels and San Diego Harbor Excursion; and government vessels for agencies including the U.S. Navy, Port of San Diego, U.S. Coast Guard and San Diego Harbor Police. For more information, visit [www.marinegroupbw.com](http://www.marinegroupbw.com) and [www.marinegroupcabo.com](http://www.marinegroupcabo.com).*

### **About Marina Puerto Los Cabos**

*Marina Puerto Los Cabos has completed Phases One and Two of construction with approximately 150 slips operating up to 200 feet in length. Eventually there will be a total of 420 slips making Marina Puerto Los Cabos one of the largest marinas in Mexico. It is located in San Jose del Cabo, only 20 minutes from the International Airport and with some of the best sportfishing in Mexico.*

*The marina is owned and operated by Grupo Questro and first opened in October 2007. It is part of the MegaProject of Puerto Los Cabos which has both Norman and Nicklaus Signature golf courses, beach clubs, and residential communities of over 2000 acres. For more info visit [www.puertoloscabos.com](http://www.puertoloscabos.com)*